

SKOPJE & OHRID ST. PAUL THE APOSTLE INTERNATIONAL AIRPORTS



a member of
Groupe ADP



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GRUPE ADP OPERATIONAL MAP

TÜRKİYE

Antalya: 35.5M Pax
Ankara: 11.9M Pax
İzmir: 10.7M Pax
Milas Bodrum: 4.0M Pax
Gazipaşa: 0.8M Pax
Concession Operator

SAUDI ARABIA

Madinah: 9.4M Pax
Concession Operator
Jeddah (Hajj Terminal)
Management Contract

GEORGIA

Tbilisi: 3.7M Pax
Batumi: 0.6M Pax
Concession Operator

NORTH MACEDONIA

Skopje: 2.9M Pax
Ohrid: 0.3M Pax
Concession Operator

TUNISIA

Enfidha: 0.8M Pax
Monastir: 1.5M Pax
Concession Operator

FRANCE

Paris-CDG: 67.4M Pax
Paris-Orly: 32.2M Pax
Paris-Le Bourget: Business
& General Aviation Airport
Owner and Operator

CHILE

Santiago: 23.3M Pax
Concession Operator

JORDAN

Amman: 9.2M Pax
Concession Operator

INDONESIA*

Medan: 7.4M Pax in 2023
Concession Operator

MADAGASCAR

Antananarivo &
Nosy Be: 1.0M Pax
Concession Operator

CROATIA

Zagreb: 3.7M Pax
Concession Operator

INDIA*

New Delhi: 72.2M Pax
Hyderabad: 24.2M Pax
GOA: 3.7M Pax
Concession Operator

KAZAKHSTAN

Almaty: 9.5M Pax
Owner and Operator

LATVIA

Riga: 6.6M Pax
Commercial Areas Only

BELGIUM

Liege Airport
Cargo Airport
Concession Operator



*Groupe ADP holds 49% stake in GMR Airports.



WORLDWIDE GROUP

Airport group with the
most passengers in 2019



AIRLINE CONNECTIONS

351.2 million passengers
worldwide



WORLD CONNECTIONS

28 airports operated
around the world



VARIETY OF AIRPORTS

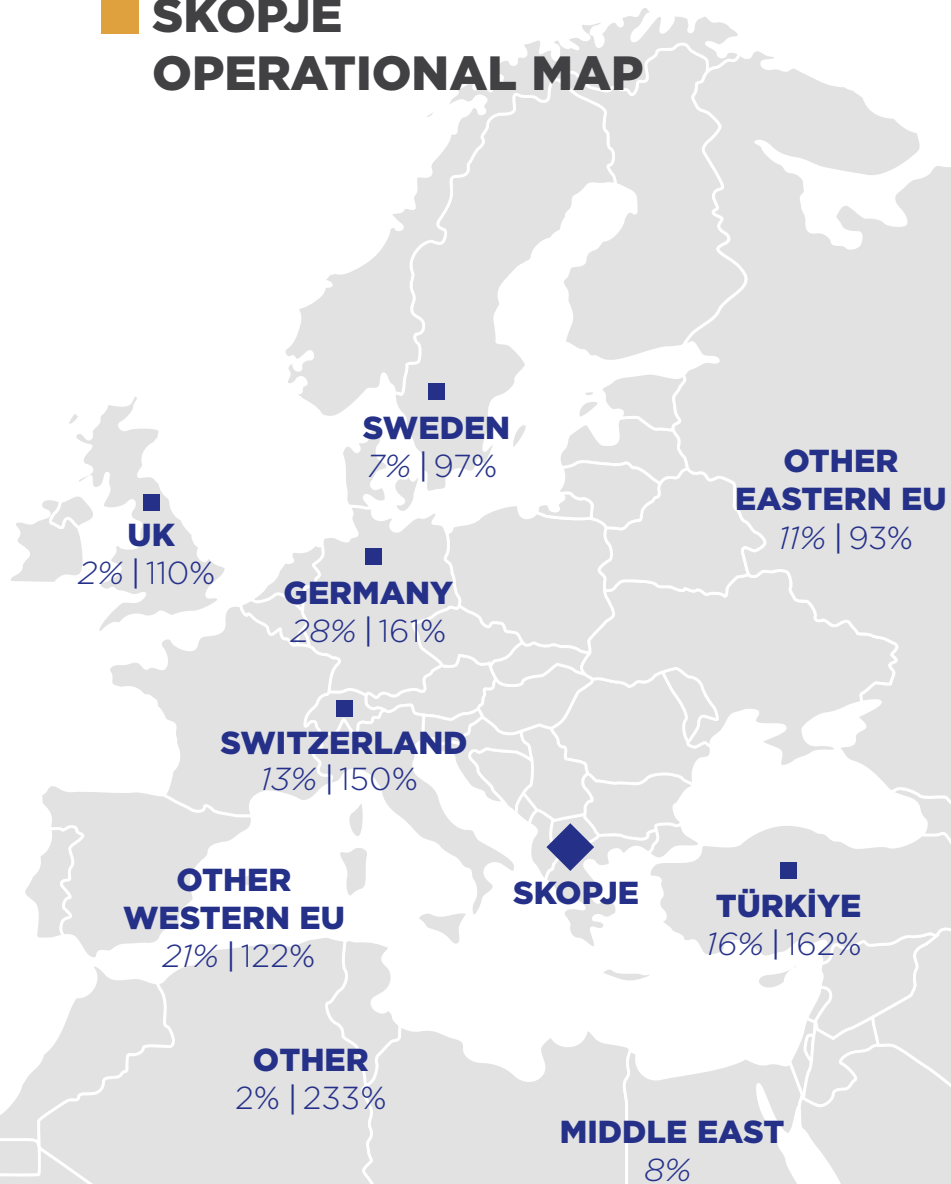
Mega international hubs,
regional gateways, leisure
destination airports



SKOPJE



SKOPJE OPERATIONAL MAP



(Share in Total / 19 vs 23 Recovery)

2.4 Million

Pax in 2019

2.9 Million

Pax in 2023

51

Destinations in 2023

22

Airlines in 2023

7

New routes in 2023

**European Common
Aviation Area (ECAA)**

member

SKOPJE AT A GLANCE: Dynamic Capital of a Country with Strong VFR Traffic

Skopje is an important hub of trade and is strategically located at the centre of the Balkan region's motorway and railway network.

Key Destination and Catchment Features

1.8M

Inhabitants in North Macedonia

610K

Inhabitants in Skopje

\$ 8.1K GDP per capita

In Skopje region

\$ 10.4K GDP per capita

In Skopje region in 2022

Capital city of North Macedonia, hosting the government and all foreign embassies.

Center of Balkan transportation network, located at the important crossroads of trade.

With the **visa liberalization adopted by the European Parliament** North Macedonian nationals are able to travel visa-free within the Schengen area.

Strong VFR Traffic due to the large Macedonian community across Europe.

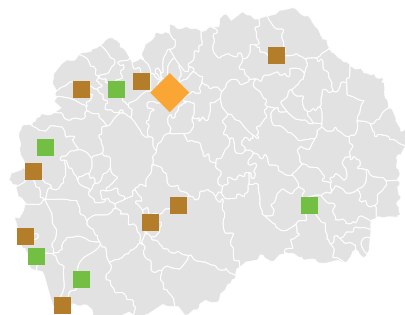
1.2 M (+38%) tourists in North Macedonia in 2019.

Skopje airport (SKP) catchment area covers :

- A 0.7M population within 30 minutes driving distance.
- Over 1M population within 1h driving distance.
- A 2.5M population within 2h driving distance.

Conveniently located within a reach of the main touristic attractions:

- **Skopje City Center,** within 30 minutes driving distance.
- **Matka Canyons,** within 40 minutes driving distance.
- **Tetovo,** within 55 minutes driving distance.



■ NATURAL SIDES

■ CULTURAL SIDES

◆ SKOPJE AIRPORT

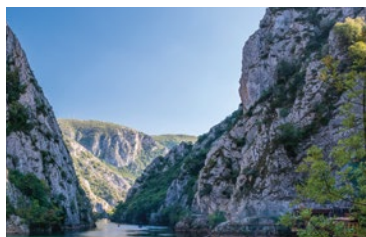


SKOPJE, A Nature and Sports Destination at The Center of North Macedonia

Skopje is the capital city and the main entrance gate for travelers in North Macedonia.



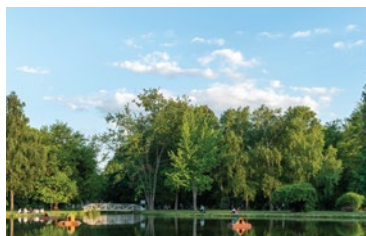
Hiking



National parks with hiking trails that offer great views of the lake. There are 4 national parks in North Macedonia: Mavrovo, Pelister, Galichica, and Shar Mountain.



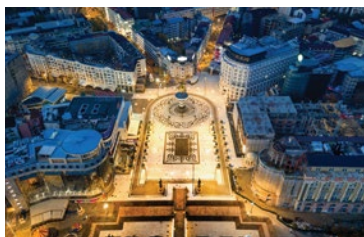
Nature



North Macedonia has an abundance of lakes where the beauty of the landscape combines. Lake Matka is the closest to Skopje.



Culture



Affordable holiday option especially for inner-Europe city breakers in a destination with stunning architecture and lively nightlife.

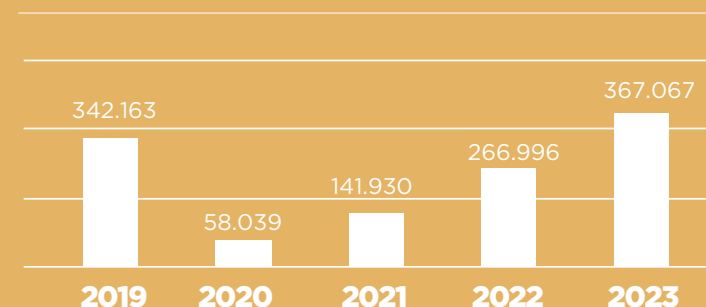


Sports

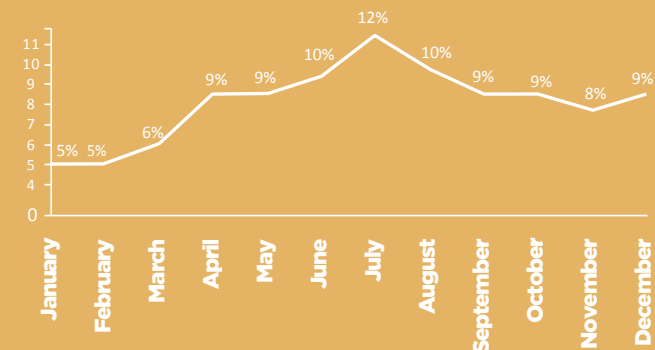


Vigorous cycling and outdoor adventures such as kayaking and cliff climbing. There are 16 mountains higher than 2,000 meters in North Macedonia. The Highest Peak is Golem Korab: 2,764 meters.

NUMBER OF TOURISTS BY YEARS



SEASONALITY, # of arrivals per months



DID YOU KNOW?

The Megalithic observatory in Kokino is a UNESCO cultural site and dates back to 1800 BC.

SKOPJE: Infrastructures



Transportation



A bus and coach station provides shuttles to the city center within 30 minutes.



Awards



ASQ Airport Service Quality Award by ACI (2023, 2022, 2021, 2020, 2019, 2018, 2015, 2013, 2012)



Infrastructures



1 terminal / 1 runway

49.7 million euros investment in the course of the next 3 years. Agreement between TAV and the Government of North Macedonia, as authorized by the Macedonian Parliament to invest in existing Macedonian airports and certain public infrastructures.



Retail



2 Retail Shop

2 Duty Free

5 Food & Beverage



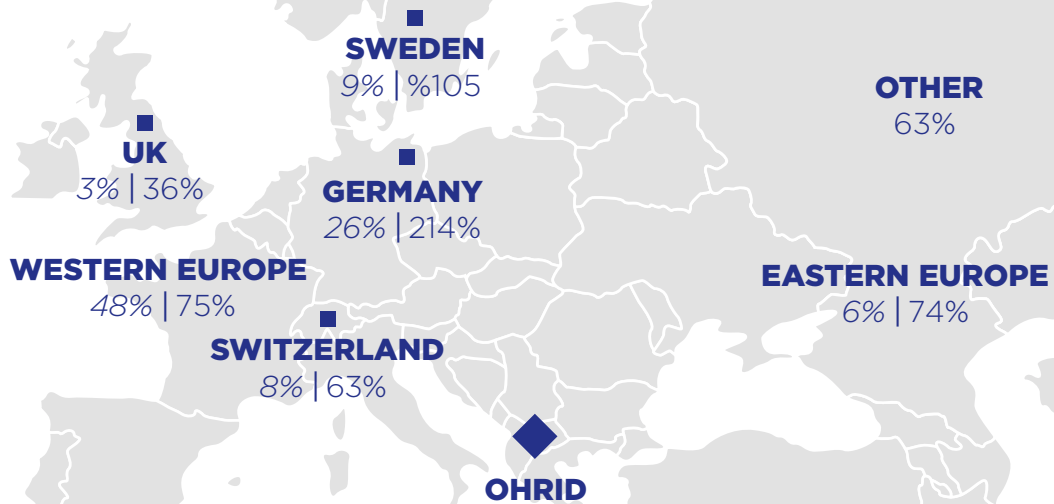


OHRID





OHRID OPERATIONAL MAP



*(Share in Total / 19 vs 23 Recovery)

0.3 Million

Pax in 2019

265K

Pax in 2023

13

Destinations in 2023

9

Airlines in 2023

3

New route in 2023

OHRID AT A GLANCE: Tourism capital of North Macedonia

Backed by natural and cultural assets, inherited from a centuries-old History.

Key Destination and Catchment Features

1.8M

Inhabitants in North Macedonia

Total Export Volume in North Macedonia \$ 8.9B.

51K

Inhabitants in Ohrid

\$7 K GDP per capita

In Southwest region in 2022

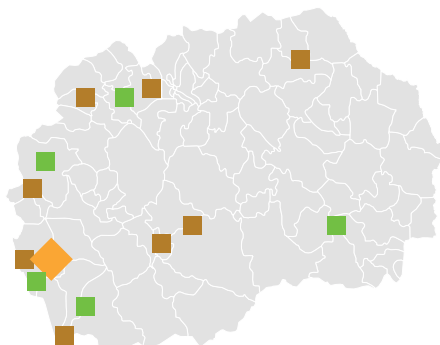
Ohrid is the main touristic destination of North Macedonia. The city and lake are inscribed on the UNESCO World Heritage List since 1979.

Ohrid or Jerusalem of Balkans, and is the **largest city on lake Ohrid.**

Ohrid lake is the deepest lake in Europe, with an area of 358km² surrounded by mountains, crossing Macedonia and Albania.

Ohrid Airport (OHD) is conveniently located within a reach of the main touristic attractions:

- **Ohrid City Center**, within 15 minutes driving distance.
- **Sveti Naum Monastery**, within 55 minutes driving distance.
- **Galicica National Park**, within 50 minutes driving distance.

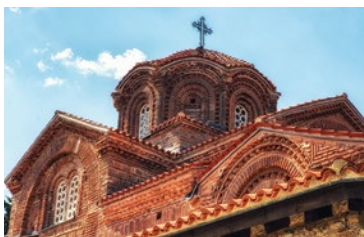


OHRID, Picturesque Monuments, Houses and Beautiful Natural Landscapes

Ohrid is an affordable holiday option especially for intra-Europe city breakers.



Churches



Ohrid is considered as the “Jerusalem of the Balkans” and is home to as many churches as days in a year. The Holy Mother of God Peribleptos, built in 1295, is one of the oldest churches in Ohrid.



Nature



Enjoy Lake Ohrid, one of Europe’s deepest and oldest lakes, declared a World Heritage site by UNESCO.



Culture



Discover Ohrid’s incredible architecture and nightlife. Ohrid is home to picturesque monuments and houses.

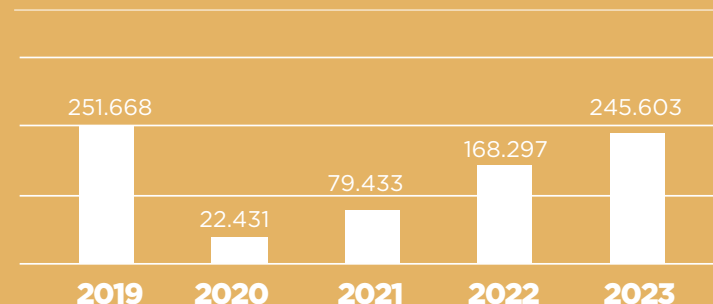


Sports

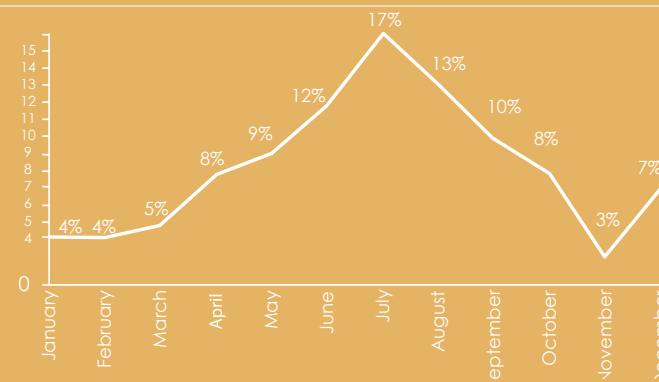


Experience vigorous cycling and outdoor adventures such as kayaking, cliff climbing and hiking trails that give great views of the lake.

NUMBER OF TOURISTS BY YEARS



SEASONALITY, # of arrivals per months



DID YOU KNOW?

Macedonian Government is planning to reduce VAT from 18% to 5% in order to develop tourism attractiveness.

OHRID: **Infrastructures**



Transportation



Only 15 minutes to join the city by car.



Retail



Infrastructures



1 terminal

1 runway

1 Retail Shop

1 Duty Free

2 Food & Beverage



Incentive Schemes

Marketing support and incentive schemes tailored on airlines' development projects.



Seasonal and year-round incentives can be offered to airlines for their operations by TAV Airports. Incentive programmes are customised depending on destination, traffic potential, growth, etc.



TAV Airports conducts marketing activities in collaboration with airlines with inauguration ceremonies, press conferences, terminal and digital advertisements.



TAV Airports can also create bundle marketing opportunities through its subsidiaries (Ground Handling-Havas, Duty Free-ATU, Catering-BTA etc.)



CONTACTS



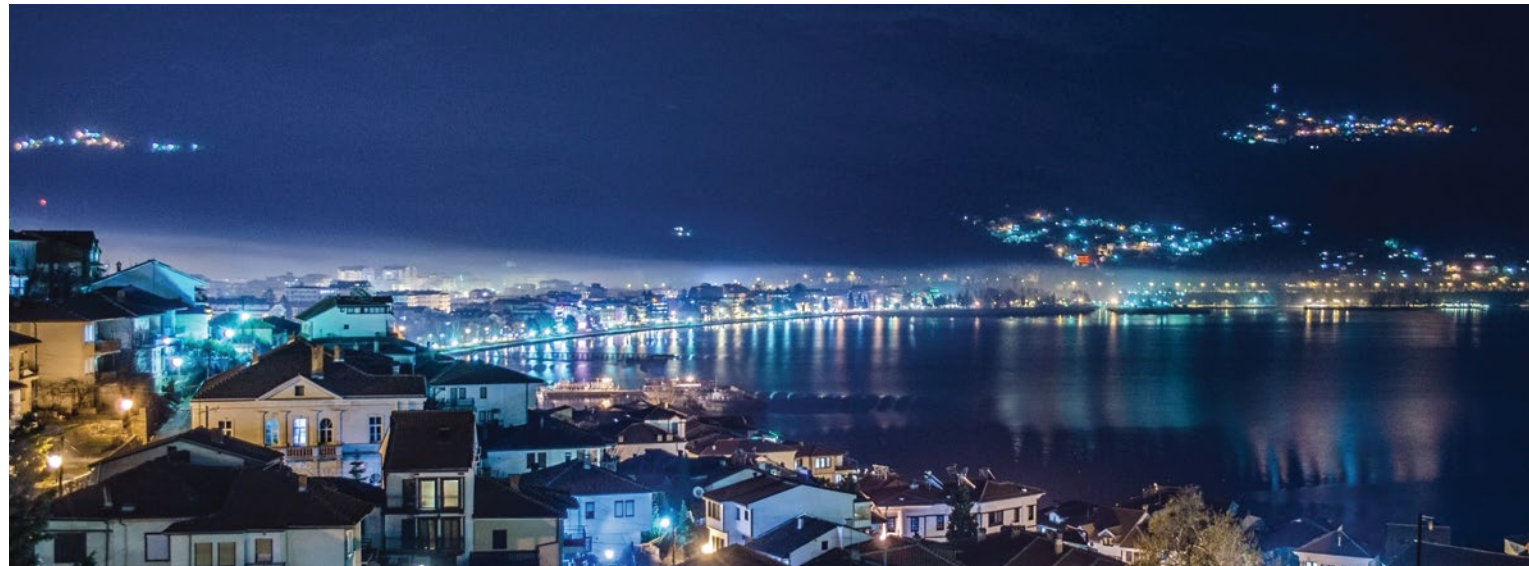
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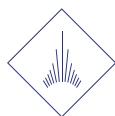
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SHARING NEW HORIZONS



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