

SKOPJE & OHRID INTERNATIONAL AIRPORT



a member of
Groupe ADP



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GRUPE ADP OPERATIONAL MAP

TÜRKİYE

Antalya: 38.3M Pax
Ankara: 12.9M Pax
Izmir: 11.5M Pax
Milas-Bodrum: 4.4M Pax
Gazipasa: 1.1M Pax
Concession Operator

SAUDI ARABIA

Madinah: 10.9M Pax
Concession Operator
Jeddah (Hajj Terminal)
Management Contract

GEORGIA

Tbilisi: 4.7M Pax
Batumi: 1.0M Pax
Concession Operator

NORTH MACEDONIA

Skopje: 3.0M Pax
Ohrid: 0.2M Pax
Concession Operator

TUNISIA

Enfidha: 1.3M Pax
Monastir: 1.6M Pax
Concession Operator

FRANCE

Paris-CDG: 70.2M Pax
Paris-Orly: 33.1M Pax
Paris-Le Bourget: Business
& General Aviation Airport
Owner and Operator

CHILE

Santiago: 26.2M Pax
Concession Operator

JORDAN

Amman: 8.7M Pax
Concession Operator

INDONESIA*

Medan: 7.1M Pax in 2023
Concession Operator

MADAGASCAR

Antananarivo &
Nosy Be: 1.0M Pax
Concession Operator

CROATIA

Zagreb: 4.3M Pax
Concession Operator

INDIA*

New Delhi: 77.8M Pax
Hyderabad: 27.8M Pax
GOA: 4.7M Pax
Concession Operator

KAZAKHSTAN

Almaty: 11.4M Pax
Owner and Operator

LATVIA

Riga: 7.1M Pax
Commercial Areas Only

BELGIUM

Liege Airport
Cargo Operations



*Groupe ADP holds 49% stake in GMR Airports.



WORLDWIDE GROUP

Airport group with the
most passengers in 2019



AIRLINE CONNECTIONS

351.2 million passengers
worldwide



WORLD CONNECTIONS

28 airports operated
around the world

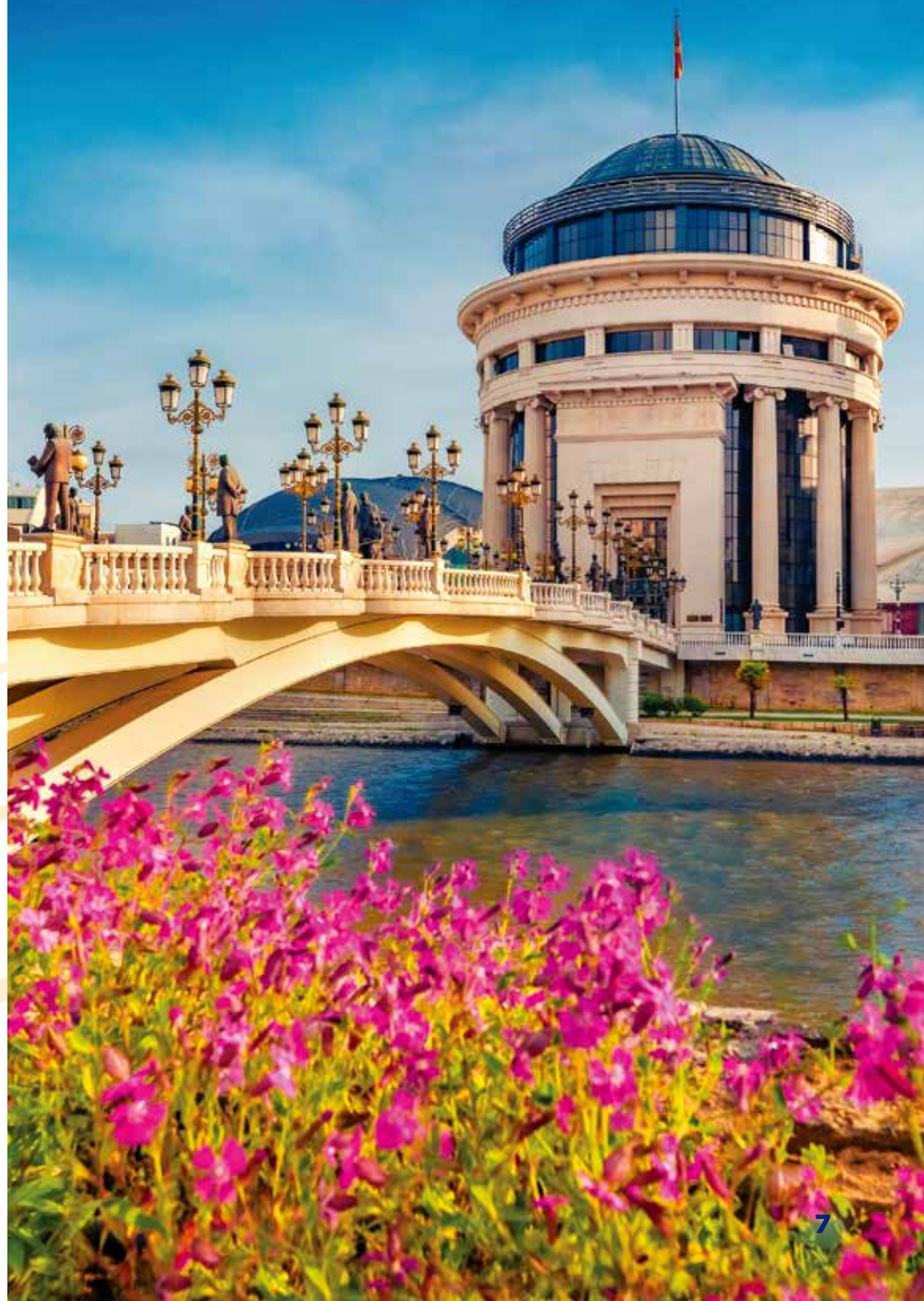


VARIETY OF AIRPORTS

Mega international hubs,
regional gateways, leisure
destination airports



SKOPJE



SKOPJE OPERATIONAL MAP



(Share in Total/ 24 vs 23 Growth)

3 Million

Pax in 2024

2.9 Million

Pax in 2023

52

Destinations in 2024

22

Airlines in 2024

3

New routes in 2024

**European Common
Aviation Area (ECAA)**

member

SKOPJE AT A GLANCE: Dynamic Capital of a Country with Strong VFR Traffic

Skopje is an important hub of trade and is strategically located at the centre of the Balkan region's motorway and railway network.

Key Destination and Catchment Features

1.8M

Inhabitants in North Macedonia

610K

Inhabitants in Skopje

\$ 12K GDP per capita

In Skopje region in 2023

Capital city of North Macedonia, hosting the government and all foreign embassies.

Center of Balkan transportation network, located at the important crossroads of trade.

1-3h drive to the main cities

in the region. Tirana, Sofia, Nis, Pristina, Thessaloniki

With the **visa liberalization adopted by the European Parliament** North Macedonian nationals are able to travel visa-free within the Schengen area.

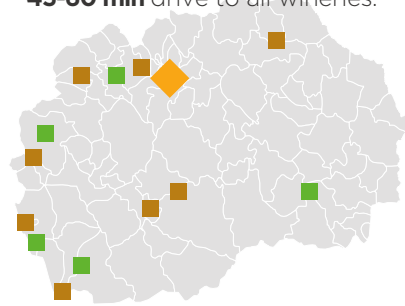
Strong VFR Traffic due to the large Macedonian community across Europe.

Skopje airport (SKP) catchment area covers :

- A 0.7M population within 30 minutes driving distance.
- Over 1M population within 1h driving distance.
- A 2.5M population within 2h driving distance.

Conveniently located within a reach of the main touristic attractions:

- **Skopje City Center**, within 30 minutes driving distance.
- **Matka Canyons**, within 40 minutes driving distance.
- **Tetovo**, within 55 minutes driving distance.
- **Tikves Wine region**, within 45-60 min drive to all wineries.



■ NATURAL SIDES

■ CULTURAL SIDES

◆ SKOPJE AIRPORT



SKOPJE, A Nature and Sports Destination at The Center of North Macedonia

Skopje is the capital city and the main entrance gate for travelers in North Macedonia.



Culture



Affordable holiday option especially for inner-Europe city breakers in a destination with stunning architecture and lively nightlife.



Sports & Nature



North Macedonia has lakes and four national parks—Mavrovo, Pelister, Galichica, and Shar Mountain—ideal for biking, hiking and nature.

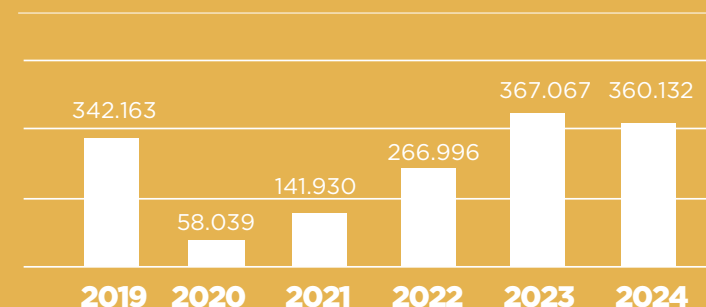


Gastronomy

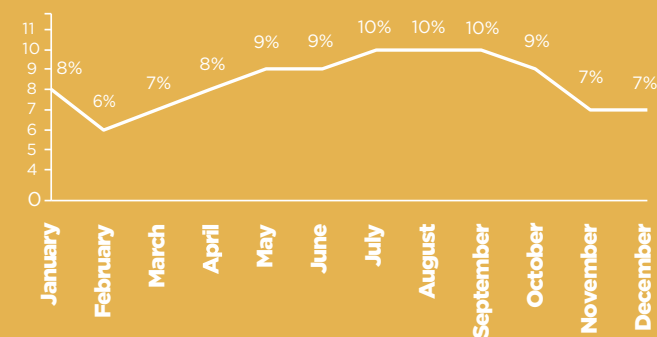


North Macedonia is famous for its rich gastronomy, offering authentic culinary experiences with traditional restaurants, homemade dishes, and quality local wines.

NUMBER OF TOURISTS BY YEARS



SEASONALITY, # of arrivals per months



DID YOU KNOW?

The Megalithic observatory in Kokino is a UNESCO cultural site and dates back to 1800 BC.

SKOPJE: Infrastructures



Transportation



A bus and coach station provides shuttles to the city center within 30 minutes.



Infrastructures



1 terminal / 1 runway

We have invested in increasing SKP capacities with installing **9 new check-in counters (32 in total)**, **2 self-bag drop machines** and Standard **3 baggage scanner**, and new scanners for cabin baggages as well (computer tomography scanners) which are increasing passenger flow.



Awards



ASQ Airport Service Quality Award by ACI (2024, 2023, 2022, 2021, 2020, 2019, 2018, 2015, 2013, 2012)



Retail



2 Retail Shop

2 Duty Free and 1 Wine Shop

4 Food & Beverage





OHRID





OHRID OPERATIONAL MAP

**195K**

Pax in 2024

265K

Pax in 2023

8

Destinations in 2024

9

Airlines in 2024

OHRID AT A GLANCE: Tourism capital of North Macedonia

Backed by natural and cultural assets, inherited from a centuries-old History.

Key Destination and Catchment Features

1.8M

Inhabitants in North Macedonia

Total Export Volume in North Macedonia \$ 8.9B.

51K

Inhabitants in Ohrid

\$7 K GDP per capita

In Southwest region in 2022

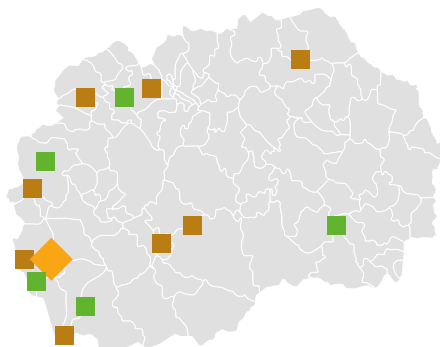
Ohrid is the main touristic destination of North Macedonia. The city and lake are inscribed on the UNESCO World Heritage List since 1979.

Ohrid or Jerusalem of Balkans, and is the **largest city on lake Ohrid.**

Ohrid lake is the deepest lake in Europe, with an area of 358km² surrounded by mountains, crossing Macedonia and Albania.

Ohrid Airport (OHD) is conveniently located within a reach of the main touristic attractions:

- **Ohrid City Center**, within 15 minutes driving distance.
- **Sveti Naum Monastery**, within 55 minutes driving distance.
- **Galicica National Park**, within 50 minutes driving distance.
- **Struga**, the other city located by the lake is on 15 min drive.



OHRID, Picturesque Monuments, Houses and Beautiful Natural Landscapes

Ohrid is an affordable holiday option especially for intra-Europe city breakers.



Churches



Ohrid is considered as the “Jerusalem of the Balkans” and is home to as many churches as days in a year. The Holy Mother of God Peribleptos, built in 1295, is one of the oldest churches in Ohrid.



Nature



Enjoy Lake Ohrid, one of Europe’s deepest and oldest lakes, declared a World Heritage site by UNESCO.



Culture



Discover Ohrid’s incredible architecture and nightlife. Ohrid is home to picturesque monuments and houses.

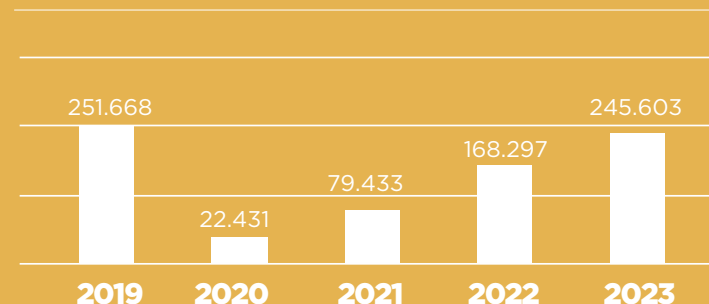


Sports

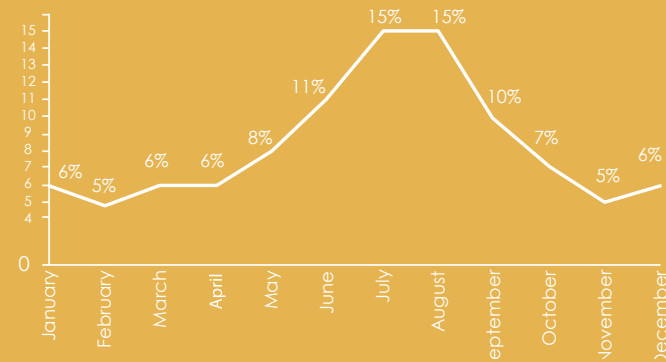


Experience vigorous cycling and outdoor adventures such as kayaking, cliff climbing and hiking trails that give great views of the lake.

NUMBER OF TOURISTS BY YEARS



SEASONALITY, # of arrivals per months



DID YOU KNOW?

Macedonian Government is planning to reduce VAT from 18% to 5% in order to develop tourism attractiveness.

OHRID: Infrastructures



Transportation



Only 15 minutes to join the city by car.



Retail



Infrastructures



TAV Airports is investing 2.7M EUR in 2025 for reconstruction and modernization of OHD's existing terminal building in order to increase its capacities.

1 Retail Shop

1 Duty Free

2 Food & Beverage



Incentive Schemes

Marketing support and incentive schemes tailored on airlines' development projects.



Seasonal and year-round incentives can be offered to airlines for their operations by TAV Airports. Incentive programmes are customised depending on destination, traffic potential, growth, etc.



TAV Airports conducts marketing activities in collaboration with airlines with inauguration ceremonies, press conferences, terminal and digital advertisements.



TAV Airports can also create bundle marketing opportunities through its subsidiaries (Ground Handling-Havas, Duty Free-ATU, Catering-BTA etc.)



CONTACTS



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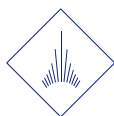
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SHARING NEW HORIZONS



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